ALBERT E SHARP

INVESTMENT MANAGEMENT & STOCKBROKING

Bespoke Portfolio Service
Cautious Strategy
Q3 2022

Bespoke Portfolio Service

Albert E Sharp's Bespoke Portfolio Service offers clients a portfolio tailored to their own specific circumstances. Our highly experienced portfolio managers build each portfolio around an asset allocation framework. A general representation of a portfolio is shown overleaf. Many factors will affect the final construction, all of which can be discussed.

Daily valuations, quarterly reports and annual tax certificates are available through our secure online portal. The Bespoke Portfolio Service is available to corporate, charity and private clients supporting ISA's, JISA's, LISA's SIPP's, SSAS's, Offshore Bonds and general investment accounts.

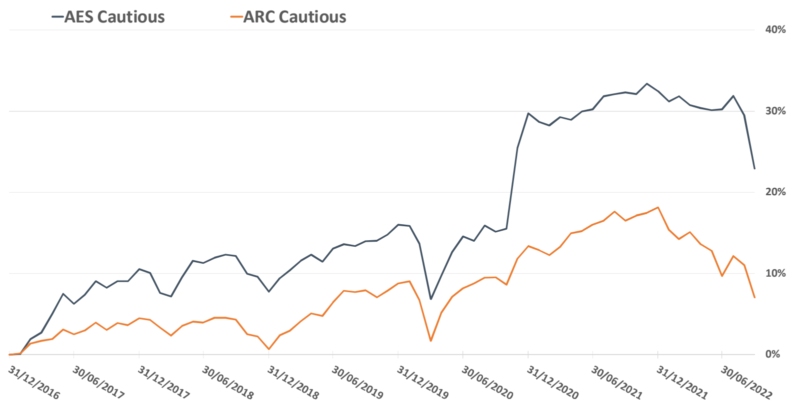
Methodology

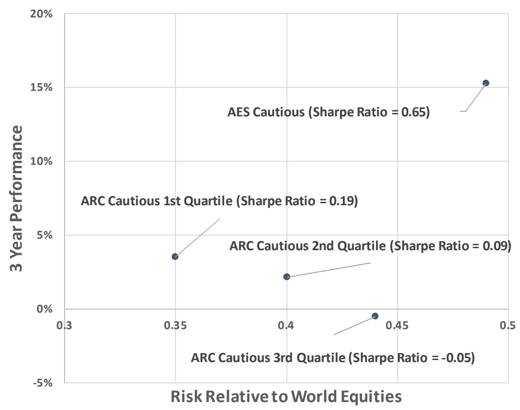
AES Cautious Index consists of actual net-of-fee performance for qualifying client portfolios submitted to Asset Risk Consultants (ARC).

ARC indices are constructed from the actual returns of over 300,000 private client discretionary portfolios managed by approximately one hundred and twenty contributing investment firms. They provide a unique insight into the net-of-fee performance of private client portfolios across the industry.

Cumulative Performance *

	3 Months	6 Months	YTD	1 Year	2 Years	3 Years	4 Years	5 Years
AES Cautious Index	**-5.62%**	**-6.00%**	**-7.21%**	**-7.12%**	**6.75%**	**7.84%**	**9.60%**	**13.54%**
ARC Cautious Index	-2.38%	-6.97%	-9.38%	-8.07%	-2.26%	-0.77%	2.61%	3.93%

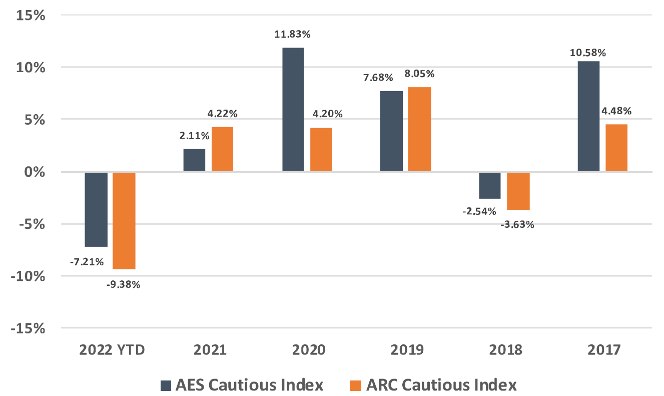




Sharpe Ratio indicates the return per unit of risk. The higher the Sharpe Ratio, the better the risk adjusted performance of the portfolio/index.

Discrete Performance *

	2022 YTD	2021	2020	2019	2018	2017
AES Cautious Index	**-7.21%**	**2.11%**	**11.83%**	**7.68%**	**-2.54%**	**10.58%**
ARC Cautious Index	-9.38%	4.22%	4.20%	8.05%	-3.63%	4.48%



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Signatory of: PRI Principles for Responsible Investment

defaqto EXPERT RATED DFM Bespoke 2022

* Performance shown is net of all fees associated with AES' investment management service. This includes all charges.

Performance data as of 30th June 2022.

Albert E Sharp, 7 Elm Court, Arden Street, CV37 6PA
www.albertesharp.com 01789 404000

ALBERT E SHARP

INVESTMENT MANAGEMENT & STOCKBROKING

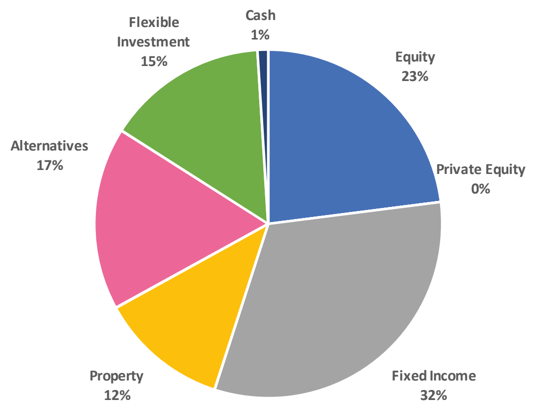
Bespoke Portfolio Service
Cautious Strategy
Q3 2022

The following is a general representation of a 'cautious strategy' portfolio. Each client will have their attitude to risk assessed on a scale of 1 (lower risk) to 10 (higher risk). This portfolio could typically be suitable for clients risk rated 2-3.
Please request a personal proposal that will more closely reflect the actual investments that will be made, taking into account client appropriateness, current market conditions and any other relevant factors.

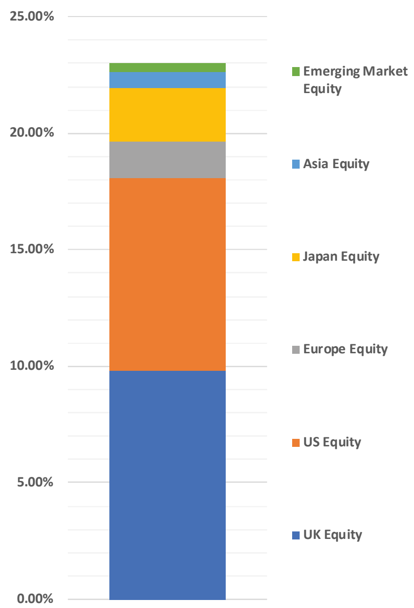
Representative Portfolio

Sector	Holding	Weight
UK Equity	Merchants Trust	3.5%
	JPMorgan Claverhouse IT	3.5%
	Henderson Smaller Cos IT	2.0%
UK Equity Total		9.0%
Global Equity	Alliance Trust	3.0%
	F&C IT	3.0%
	Polar Capital Technology Trust	3.0%
Global Equity Total		9.0%
US Equity	JPMorgan American IT	3.0%
US Equity Total		3.0%
Japan Equity	CC Japan Income & Growth Trust	2.0%
Japan Equity Total		2.0%
Fixed Income	UK Tsy 0.25% 2025	10.0%
	Sequoia Economic Infrastructure IT	6.0%
	TwentyFour Select Monthly Income IT	5.0%
	Schroder Strategic Credit Fund	5.0%
	M&G Credit Income IT	3.0%
	Henderson Diversified Income Trust	3.0%
Fixed Income Total		32.0%
Property	Regional REIT	5.0%
	Schroder REIT	5.0%
	Real Estate Investors Plc (REIT)	2.0%
Property Total		12.0%
Alternatives	Gore Street Energy Storage Fund IT	6.0%
	International Public Partnerships	5.0%
	Harmony Energy Income Trust	3.0%
	HICL Infrastructure	3.0%
Alternatives Total		17.0%
Flexible Investment	BlackRock European Absolute Alpha	6.0%
	Personal Assets Trust	5.0%
	Henderson UK Absolute Return	4.0%
Flexible Investment Total		15.0%
Cash	Cash	1.0%
Cash Total		1.0%
Grand Total		100.0%

Asset Class Breakdown



Estimated Underlying Exposure of Equity Strategies (Including Private Equity)



Representative Portfolio Cost & Yield

Underlying OCF	1.15%
Income Yield	4.10%

Figures shown above are subject to change depending on amendments made to the indicative portfolio.

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ALBERT E SHARP

INVESTMENT MANAGEMENT & STOCKBROKING

Bespoke Portfolio Service
Balanced Strategy
Q3 2022

Bespoke Portfolio Service

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Methodology

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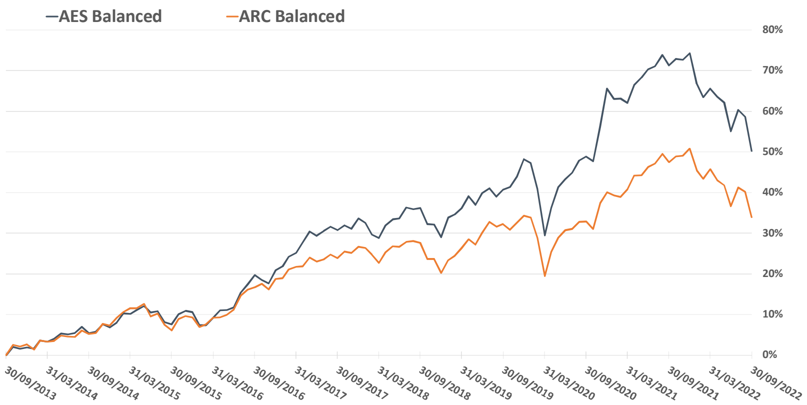
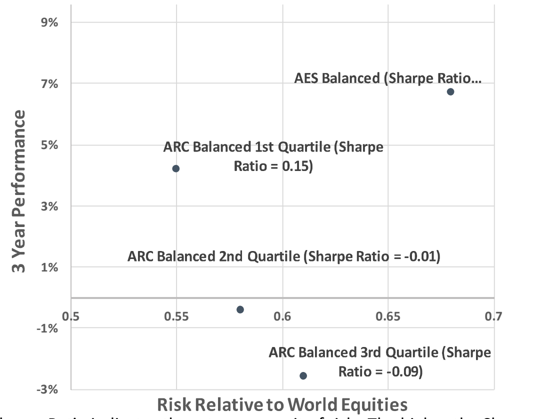
ARC indices are constructed from the actual returns of over 300,000 private client discretionary portfolios managed by approximately one hundred and twenty contributing investment firms. They provide a unique insight into the net-of-fee performance of private client portfolios across the industry.

Cumulative Performance *

	3 Months	6 Months	YTD	1 Year	2 Years	3 Years	4 Years	5 Years
AES Balanced Index	**-3.13%**	**-9.27%**	**-13.78%**	**-12.28%**	**0.92%**	**6.72%**	**10.32%**	**14.89%**
ARC Balanced Index	-1.96%	-8.04%	-11.13%	-9.11%	0.82%	1.33%	4.94%	8.20%

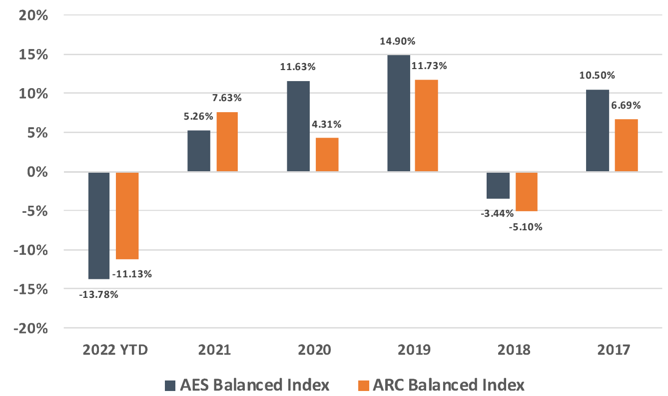




Sharpe Ratio indicates the return per unit of risk. The higher the Sharpe Ratio, the better the risk adjusted performance of the portfolio/index.

Discrete Performance *

	2022 YTD	2021	2020	2019	2018	2017
AES Balanced Index	**-13.78%**	**5.26%**	**11.63%**	**14.90%**	**-3.44%**	**10.50%**
ARC Balanced Index	-11.13%	7.63%	4.31%	11.73%	-5.10%	6.69%



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Performance data as of 30th June 2022.

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ALBERT E SHARP

INVESTMENT MANAGEMENT & STOCKBROKING

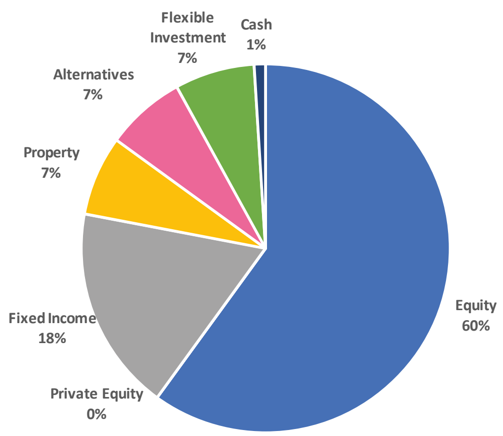
Bespoke Portfolio Service
Balanced Strategy
Q3 2022

The following is a general representation of a 'balanced strategy' portfolio. Each client will have their attitude to risk assessed on a scale of 1 (lower risk) to 10 (higher risk). This portfolio could typically be suitable for clients risk rated 4-5.
Please request a personal proposal that will more closely reflect the actual investments that will be made, taking into account client appropriateness, current market conditions and any other relevant factors.

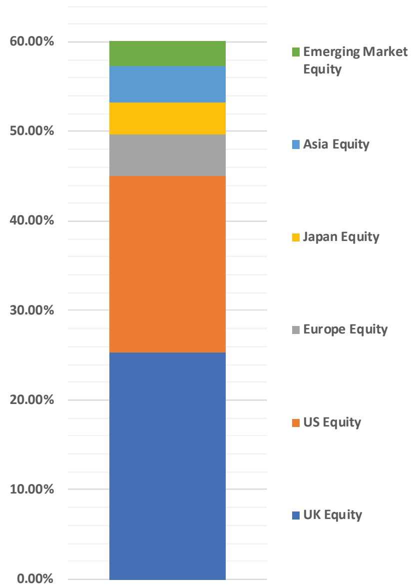
Representative Portfolio

Sector	Holding	Weight
UK Equity	Merchants Trust	6.0%
	JPMorgan Claverhouse IT	6.0%
	Henderson Smaller Cos IT	5.0%
	Finsbury Growth & Income	4.0%
	Baillie Gifford UK Growth	3.0%
UK Equity Total		24.0%
Global Equity	Alliance Trust	5.0%
	F&C IT	5.0%
	Polar Capital Technology Trust	5.0%
Global Equity Total		15.0%
US Equity	JPMorgan American IT	5.0%
	iShares S&P500	4.0%
	North American Income Trust	2.0%
US Equity Total		11.0%
Europe Equity	LF Miton European Opportunities	2.0%
Europe Equity Total		2.0%
Japan Equity	CC Japan Income & Growth Trust	3.0%
Japan Equity Total		3.0%
Asia Equity	Schroder Asia Pacific IT	3.0%
Asia Equity Total		3.0%
Emerging Market Equity	Templeton Emerging Markets IT	2.0%
Emerging Market Equity Total		2.0%
Fixed Income	UK Tsy 0.25% 2025	8.0%
	Sequoia Economic Infrastructure IT	4.0%
	TwentyFour Select Monthly Income IT	3.0%
	Schroder Strategic Credit Fund	3.0%
Fixed Income Total		18.0%
Property	Regional REIT	4.0%
	Schroder REIT	3.0%
Property Total		7.0%
Alternatives	Gore Street Energy Storage Fund IT	4.0%
	International Public Partnerships	3.0%
Alternatives Total		7.0%
Flexible Investment	BlackRock European Absolute Alpha	4.0%
	Personal Assets Trust	3.0%
Flexible Investment Total		7.0%
Cash	Cash	1.0%
Cash Total		1.0%
Grand Total		100.0%

Asset Class Breakdown



Estimated Underlying Exposure of Equity Strategies (Including Private Equity)



Representative Portfolio Cost & Yield

Underlying OCF	0.90%
Income Yield	3.22%

Figures shown above are subject to change depending on amendments made to the indicative portfolio.

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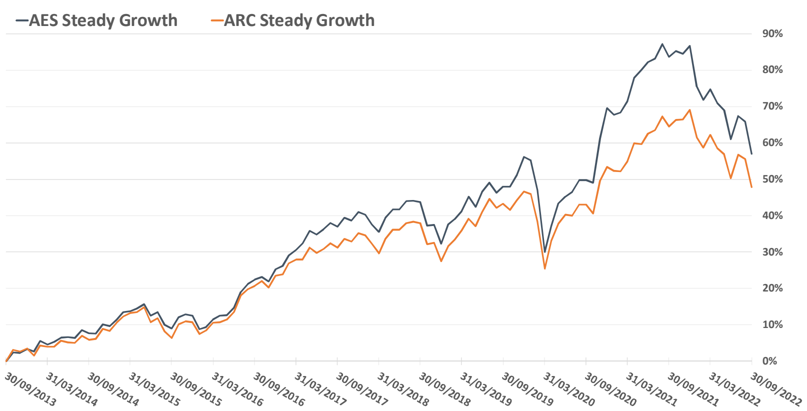
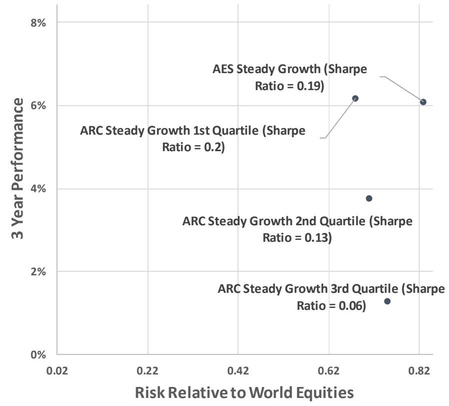
Cumulative Performance *

	3 Months	6 Months	YTD	1 Year	2 Years	3 Years	4 Years	5 Years
AES Steady Growth Index	**-2.50%**	**-10.21%**	**-15.93%**	**-14.55%**	**4.77%**	**6.07%**	**9.16%**	**14.55%**
ARC Steady Growth Index	-1.62%	-8.82%	-12.52%	-10.12%	3.40%	3.23%	7.17%	12.69%

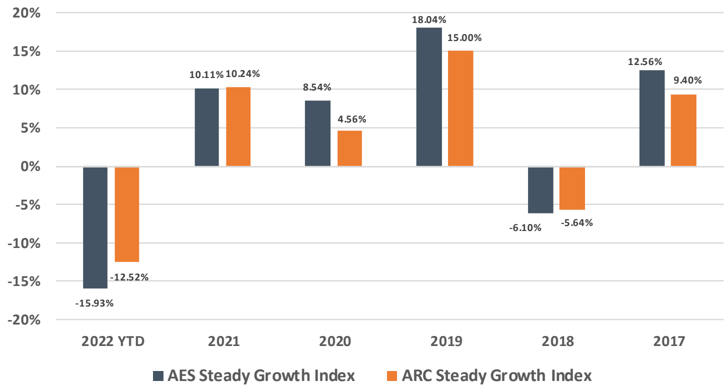




Sharpe Ratio indicates the return per unit of risk. The higher the Sharpe Ratio, the better the risk adjusted performance of the portfolio/index.

Discrete Performance *

	2022 YTD	2021	2020	2019	2018	2017
AES Steady Growth Index	**-15.93%**	**10.11%**	**8.54%**	**18.04%**	**-6.10%**	**12.56%**
ARC Steady Growth Index	-12.52%	10.24%	4.56%	15.00%	-5.64%	9.40%



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Performance data as of 30th June 2022.

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ALBERT E SHARP

INVESTMENT MANAGEMENT & STOCKBROKING

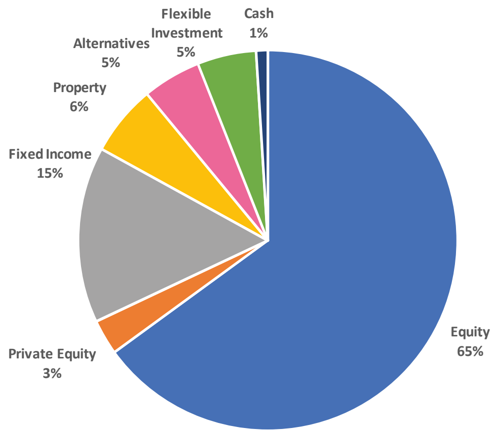
Bespoke Portfolio Service
Steady Growth Strategy
Q3 2022

The following is a general representation of a 'steady growth strategy' portfolio. Each client will have their attitude to risk assessed on a scale of 1 (lower risk) to 10 (higher risk). This portfolio could typically be suitable for clients risk rated 6.
Please request a personal proposal that will more closely reflect the actual investments that will be made, taking into account client appropriateness, current market conditions and any other relevant factors.

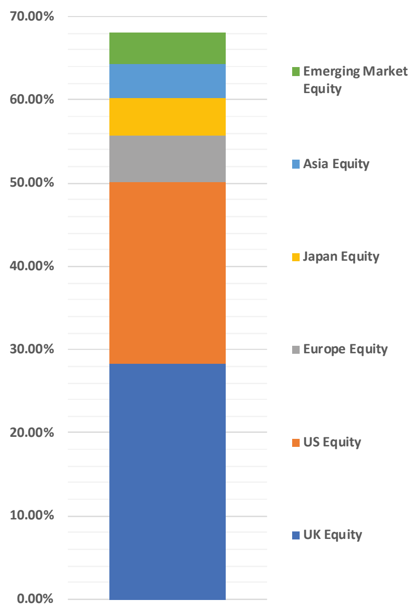
Representative Portfolio

Sector	Holding	Weight
UK Equity	Merchants Trust	6.0%
	JPMorgan Claverhouse IT	6.0%
	Henderson Smaller Cos IT	5.0%
	Finsbury Growth & Income	4.0%
	Baillie Gifford UK Growth	3.0%
	SDL Buffetology Fund	3.0%
UK Equity Total		27.0%
Global Equity	Alliance Trust	4.0%
	F&C IT	4.0%
	Polar Capital Technology Trust	4.0%
Global Equity Total		12.0%
US Equity	JPMorgan American IT	6.0%
	iShares S&P500	4.0%
	North American Income Trust	3.0%
US Equity Total		13.0%
Europe Equity	LF Miton European Opportunities	3.0%
Europe Equity Total		3.0%
Japan Equity	CC Japan Income & Growth Trust	2.0%
	FTF Martin Currie Japan Equity Fund	2.0%
Japan Equity Total		4.0%
Asia Equity	Schroder Asia Pacific IT	3.0%
Asia Equity Total		3.0%
Emerging Market Equity	Templeton Emerging Markets IT	3.0%
Emerging Market Equity Total		3.0%
Private Equity	Pantheon International IT	3.0%
Private Equity Total		3.0%
Fixed Income	UK Tsy 0.25% 2025	8.0%
	Sequoia Economic Infrastructure IT	4.0%
	TwentyFour Select Monthly Income IT	3.0%
Fixed Income Total		15.0%
Property	Regional REIT	3.0%
	Schroder REIT	3.0%
Property Total		6.0%
Alternatives	Gore Street Energy Storage Fund IT	5.0%
Alternatives Total		5.0%
Flexible Investment	BlackRock European Absolute Alpha	5.0%
Flexible Investment Total		5.0%
Cash	Cash	1.0%
Cash Total		1.0%
Grand Total		100.0%

Asset Class Breakdown



Estimated Underlying Exposure of Equity Strategies (Including Private Equity)



Representative Portfolio Cost & Yield

Underlying OCF	0.97%
Income Yield	2.84%

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ALBERT E SHARP
INVESTMENT MANAGEMENT & STOCKBROKING

Bespoke Portfolio Service
Equity Risk Strategy
Q3 2022

Bespoke Portfolio Service

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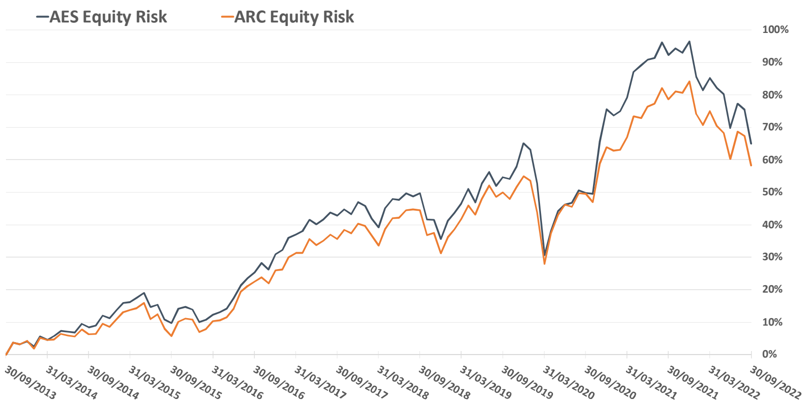
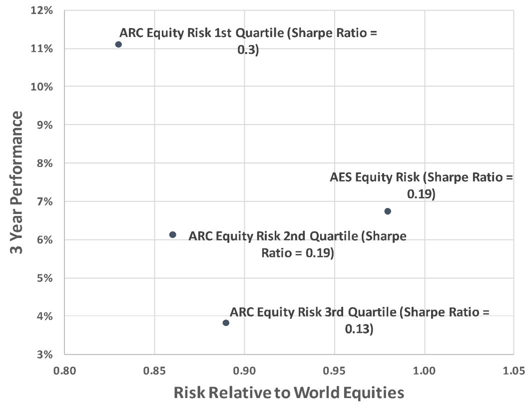
Cumulative Performance *

	3 Months	6 Months	YTD	1 Year	2 Years	3 Years	4 Years	5 Years
AES Equity Risk Index	**-2.78%**	**-10.92%**	**-16.02%**	**-14.21%**	**10.19%**	**6.74%**	**10.23%**	**15.49%**
ARC Equity Risk Index	-1.24%	-9.53%	-13.99%	-11.39%	5.82%	5.55%	9.60%	16.75%

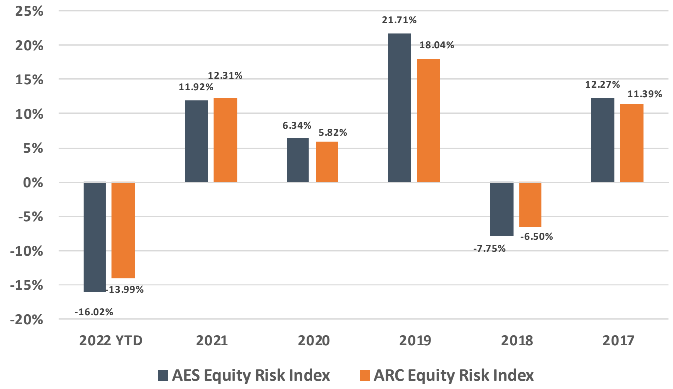




Sharpe Ratio indicates the return per unit of risk. The higher the Sharpe Ratio, the better the risk adjusted performance of the portfolio/index.

Discrete Performance *

	2022 YTD	2021	2020	2019	2018	2017
AES Equity Index	**-16.02%**	**11.92%**	**6.34%**	**21.71%**	**-7.75%**	**12.27%**
ARC Equity Risk Index	-13.99%	12.31%	5.82%	18.04%	-6.50%	11.39%



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Bespoke Portfolio Service
Equity Risk Strategy
Q3 2022

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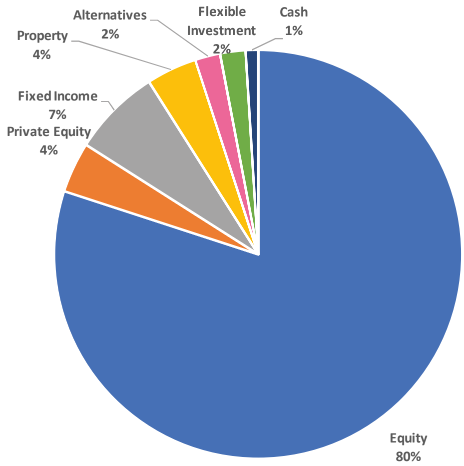
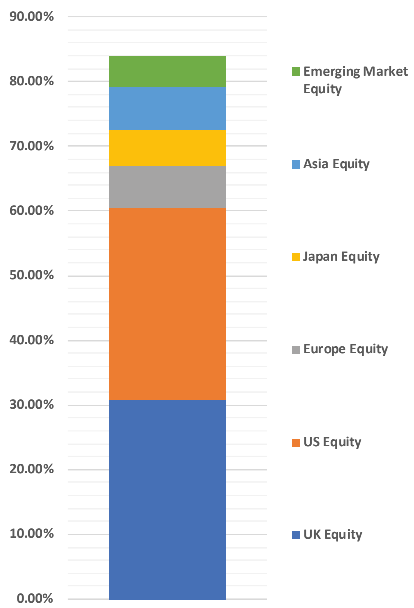
Representative Portfolio

Sector	Holding	Weight
UK Equity	Merchants Trust	6.5%
	JPMorgan Claverhouse IT	6.5%
	Henderson Smaller Cos IT	5.0%
	Finsbury Growth & Income	4.0%
	Baillie Gifford UK Growth	3.5%
	SDL Buffetology Fund	3.5%
UK Equity Total		29.0%
Global Equity	Alliance Trust	5.5%
	F&C IT	5.5%
	Polar Capital Technology Trust	5.0%
Global Equity Total		16.0%
US Equity	JPMorgan American IT	6.0%
	iShares S&P500	5.0%
	North American Income Trust	4.0%
	Polen Focus US Growth	3.0%
US Equity Total		18.0%
Europe Equity	LF Miton European Opportunities	3.0%
Europe Equity Total		3.0%
Japan Equity	CC Japan Income & Growth Trust	3.0%
	FTF Martin Currie Japan Equity Fund	2.0%
Japan Equity Total		5.0%
Asia Equity	Schroder Asia Pacific IT	3.0%
	JPMorgan Asia Growth & Income IT	2.0%
Asia Equity Total		5.0%
Emerging Market Equity	Templeton Emerging Markets IT	2.0%
	JPMorgan Emerging Markets	2.0%
Emerging Market Equity Total		4.0%
Private Equity	Pantheon International IT	4.0%
Private Equity Total		4.0%
Property	Regional REIT	4.0%
Property Total		4.0%
Fixed Income	UK Tsy 0.25% 2025	5.0%
	Sequoia Economic Infrastructure IT	2.0%
Fixed Income Total		7.0%
Alternatives	Gore Street Energy Storage Fund IT	2.0%
Alternatives Total		2.0%
Flexible Investment	BlackRock European Absolute Alpha	2.0%
Flexible Investment Total		2.0%
Cash	Cash	1.0%
Cash Total		1.0%
Grand Total		100.0%

Asset Class Breakdown



Estimated Underlying Exposure of Equity Strategies (Including Private Equity)



Representative Portfolio Cost & Yield

Underlying OCF	0.98%
Income Yield	2.47%

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