



INVESTMENT MANAGEMENT  
& STOCKBROKING

ALBERT E SHARP



*We can create an investment  
strategy for every individual*

# Welcome to Albert E Sharp

We are an independent partnership dedicated to providing investment management services. Our clients include private individuals and their families, pension schemes, charities, corporate entities and trusts.

## Our key strengths:

- Highly skilled and experienced investment team
- Industry-leading technology for security analysis and managing investment portfolios
- Traditional personal service

Our mission is to maximize the value of our clients' investment portfolios and to minimize the downside risk, within given constraints. Our investment managers use a disciplined investment process and the best available tools in the industry to select securities and construct portfolios.



*A proud history and  
a secure future*

## A Proud History

Albert E Sharp started in 1911 as a stockbroker for local families in the Midlands. The firm grew over the years until, in 1946, Kenneth H Sharp became senior Partner and established a corporate finance and research department specialising in the engineering and industrial sectors. The firm's success propelled it to a position of pre-eminence outside London, which led to further expansion into related business areas including discretionary investment management.

In 1975 the role of senior Partner was taken up by Albert's grandson, Simon Sharp. Under his leadership, the business continued to expand offering corporate finance, institutional brokerage, unit trust management and private client services with assets of over £4bn in the 1990's. The firm was acquired by Old Mutual in 1998 and merged with Capel-Cure Myers. By 2003 Barclays Bank had purchased the retail stockbroking businesses from Old Mutual.

In 2009 Giles Sharp, Albert's youngest grandson, negotiated to acquire the Albert E Sharp name from Barclays Bank and the company was re-established as an LLP. The Partnership continues to represent the values of professionalism, service and integrity which have been traditionally associated with the Sharp family name.



A photograph taken from the deck of a boat, looking out over the ocean at sunset. The sun is a bright, glowing orb on the horizon, casting a golden light across the water and sky. The water is choppy with small waves, and a white wake is visible in the foreground. In the distance, there are silhouettes of mountains or hills. The boat's deck is made of wooden planks, and various pieces of equipment like a winch and pulley are visible in the upper left corner.

*Investment management for  
clients of financial advisers,  
accountants & solicitors*

## A Secure Future

Albert E Sharp is a partnership dedicated to managing investments for individuals, pension funds, charities, trusts, companies and local government bodies. All of our Partners are highly qualified and they can offer a wealth of experience across a wide range of investment requirements.

Albert E Sharp is privately owned and our Partners enjoy working in a culture which is forward thinking, but also retains the essence of traditional investment management. We have created a working environment which encourages teamwork and, at the same time, allows every Partner to evaluate the options considered most attractive for each individual client.

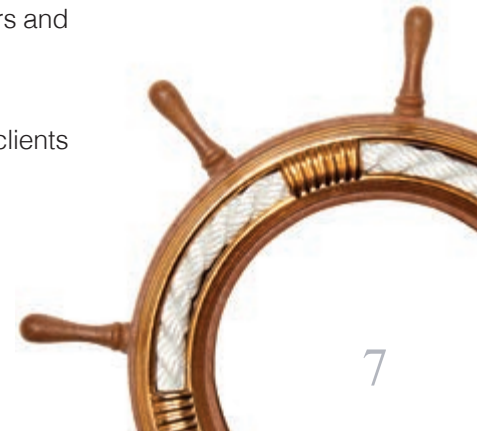
## Why Albert E Sharp?

A key value of the partnership is management independence. The firm has no external shareholders and is owned and managed by its Partners.

Our investment managers are Partners in the business and have an average of over 20 years' investment experience in managing client money.

We focus on investment management for our clients, preferring to work alongside tax specialists, solicitors and financial advisers in their respective areas of expertise.

All of our clients' assets are held in safe custody at regulated third-party custodians. This provides our clients with an additional level of protection.



*We manage investments for a  
wide range of clients*





# Providing Investment Services for Private Individuals, Families, Corporates, Charities and Trusts

We aim to build long-term relationships with our clients and their families. We believe that understanding each client's needs is key to building lasting relationships with them over the years. Whether we are meeting with trustees of pension funds or a whole family group, our company ethos remains the same: The investment needs of the client come first and we will take the time to listen to each individual.

We give our clients access to a vast universe of investments, including equities, fixed interest, property, commodities, alternative assets and cash.

We will work alongside your financial adviser, solicitor or accountant. We do not provide legal, tax or financial advice.





*Discretionary Investment Management  
for individuals, pension schemes,  
companies, charities and trusts*

## Investment Services

### Discretionary Investment Management

Discretionary investment management allows you to hand over the day-to-day running of your investment portfolio to one of our highly-experienced Partners. We spend time evaluating your investment requirements and risk tolerance levels. Once the initial criteria have been set, one of our Partners will recommend and construct a suitable portfolio of investments.

### Advisory Stockbroking

This option is for those wishing to retain more control over their portfolio. We can advise on the sale and purchase of listed equities, regulated collectives and fixed income securities. Through our dealing arrangements, we have the ability to trade on most of the global exchanges in multiple currencies. Advisory stockbroking is for sophisticated investors with over £1m of investable assets.

### A Full Range of Investment Services

Within the discretionary investment management and advisory stockbroking mandates, we offer the following: Pension Investment Management (including SIPPs, SSASs), ISAs, NISAs, JISAs, Charity Portfolio Management, investment management of Trusts, Corporate Schemes, and Offshore Bonds.



*Face-to-face with our  
investment managers*



## Reporting

We provide the following:

- Our secure client portal delivers daily online valuations (including asset allocation, holdings and estimated income)
- Contract notes via post or email
- Half-yearly reporting pack (market outlook, valuation, cash statement, transaction history, performance report) via post and secure client portal
- Annual tax statements (consolidated tax certificates and capital gains tax report) via post and secure client portal

We make sure that you always have direct access to your investment manager and their team either over the telephone, by email or face-to-face.



## The next steps

### Contact us to find out more...

If you would like to meet us and discuss your investment requirements, please do contact us. We would be delighted to hear from you.

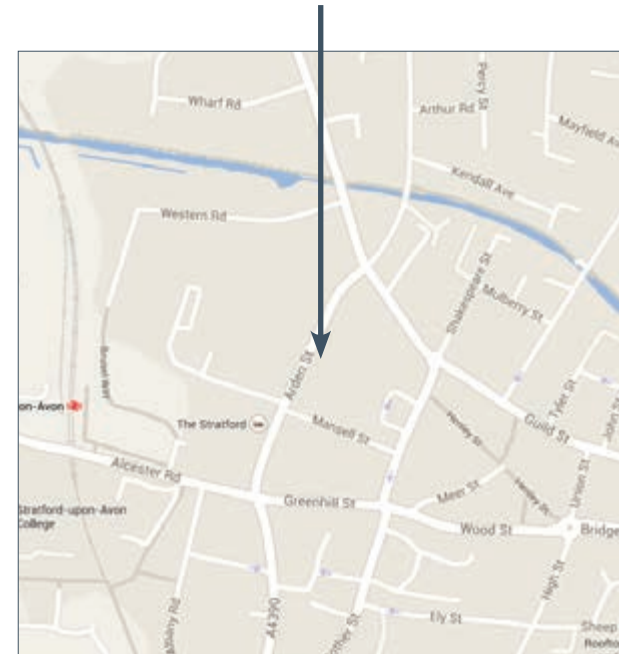
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Private car parking is available in Elm Court.

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